



CANADIAN MEAT COUNCIL  
CONSEIL DES VIANDES DU CANADA



**MEAT...**  
GOOD FOR YOU.  
GOOD FOR CANADA.

## ABOUT THE CANADIAN MEAT COUNCIL

The Canadian Meat Council is an Ottawa-based trade association that represents Canada's federally inspected meat packers and processors operating under Canada's Meat Inspection Act and Regulations. With 52 Regular members and 92 Associate members, the Canadian Meat Council is an internationally recognized voice that shapes the future of the meat industry in Canada.

As Canada's chief advocate on meat related issues, the Canadian Meat Council brings over 95 years of expertise, influence and resources to monitor government activity and actively present industry views to key decision makers on behalf of its member companies.

When health concerns, food safety and other industry crises occur, the Canadian Meat Council's dedicated staff responds to our members' needs – quickly and efficiently.

## OUR REGULAR MEMBERS AS OF JANUARY 2016

Agromex	Donald's Fine Foods	Olymel
Aliments Asta Inc.	Emballages C&C Packing Inc.	Premier Meat Packers
Aliments Levitts	Food Processing Development Centre	Produits Alimentaires Viau
Aliments O'Sole Mio Inc.	G. Brandt Meat Packers Limited	Ryding Regency Meat Packers
Aliments Trans Gras	Grand River Foods	Springer's Meat Inc.
Atlantic Beef Products Inc.	HyLife Foods LP	St. Helen's Meat Packers
Atrahan Transformation Inc.	Jadee Meats	Sungold Specialty Meats Ltd.
Beechgrove Country Foods Inc.	JBS Canada Inc.	The Meat Factory
Belmont Meat Products Limited	Les Viandes de la Petite Nation	Trochu Meat
Bonte Foods Limited	Les Viandes Jacques Forget Ltée	Vantage Foods Inc.
Bouvry Exports Calgary Ltd.	Lester Foods Limited	Viandes du Breton
Canada First Brands (Midtown Meats Ltd.)	Lucyporc	Viandes Giroux
Canadian Premium Meats	Maple Leaf Meats	Viandes Laroche
Cargill Canada	Maxi Canada Inc.	Viandes Or-Fil Meat International
Conestoga Meat Packers	Montpak	Viandes Seficlo
Corsetti Meat Packers	New Zealand and Australian Lamb Company Ltd.	White Veal – Viande Valleyfield
Delft Blue – Ecolait	Northfork Busson	XL Foods
		Zadi Foods Ltd.



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## FOUR REASONS TO JOIN THE CANADIAN MEAT COUNCIL

1

### REGULATORY & TRADE

Whether during a health and food safety crisis or simply a standard regulatory initiative – the Canadian Meat Council staff are available to provide expert guidance and assistance that protect our member companies and the meat industry in general.

2

### ADVOCACY

Representing 51 Regular members and 90 Associate members, the Canadian Meat Council uses strength in numbers to get heard on Parliament Hill. We work out of our Ottawa-based headquarters to bring meat industry perspectives to issues such as regulatory or trade-related legislation affecting our members to the tables of decision makers for quick resolution and to the media for balanced reporting.

3

### NETWORKING

Grow your business through the Canadian Meat Council networking opportunities and events like our highly anticipated Annual Conferences, Technical Symposia, Golf Tournaments and Fishing Derby – all great opportunities to meet and learn from other members and suppliers in the meat industry.

4

### RESOURCES

The Canadian Meat Council has a diverse library of resources and experience to help you and your business thrive. Our members gain instant access to newsletters, fact sheets, articles, videos and presentation materials from our conferences and workshops given by industry experts.



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## REGULAR MEMBER BENEFITS

Membership has its rewards. Become a member of the Canadian Meat Council today and take advantage of these great benefits:

- **Unlimited** access to our Members Only section:
  - › Publications – Access hundreds of fact sheets and presentation materials from past events;
  - › Membership Directory – Instantly communicate and share knowledge with our Regular and Associate members.
- Invitations to highly anticipated **networking opportunities**, including our:
  - › Annual Conference;
  - › Technical Symposium;
  - › Information Sessions & Workshops; and
  - › Annual Fishing Derby and Golf Tournaments.
- **Discounts:**
  - › Get our member rate on registration for our renowned conferences and symposia (save over 25%);
  - › Get the member rate at education events hosted by the North American Meat Institute;
  - › Complimentary membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International.
- **Engagement opportunities:**
  - › Voting rights on all issues forwarded to members and at the Annual General Meeting;
  - › Eligibility for election to the Board of Directors and Executive Committee;
  - › Ability to participate on Board mandated Beef, Pork, Technical and Prepared Meats committees.
- **Communication:**
  - › Receive timely industry news and updates on technical, policy and regulatory issues of interest;
  - › Receive a complimentary copy of our Annual Report.



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## ASSOCIATE MEMBER BENEFITS

Reach more meat packers and processors. Become an Associate member of the Canadian Meat Council and take advantage of these great benefits:

- **Unlimited access** to our Members Only section:
  - › Membership Directory – Instantly communicate with our Regular and Associate members;
  - › Publications – Access hundreds of fact sheets and presentation materials from past events.
- Opportunities to reach our Regular members face-to-face and perform product demonstrations at highly anticipated **networking opportunities**, including our:
  - › Annual Conference;
  - › Technical Symposium;
  - › Information Sessions & Workshops; and
  - › Annual Fishing Derby and Golf Tournaments.
- **Discounts:**
  - › Get our member rate on registration for our renowned conferences and symposia (save over 25%);
  - › Get the member rate at education events hosted by the North American Meat Institute;
  - › Complimentary membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International.
- **Engagement opportunities:**
  - › Representation at our Annual General Meeting (non-voting);
  - › Eligibility for election to the Board of Directors;
  - › Ability to participate on Board mandated Committees such as the Technical Committee; and
  - › Opportunity to participate in social events.
- **Communication:**
  - › Receive timely industry news and updates on technical, policy and regulatory issues of interest;
  - › Receive a complimentary copy of our Annual Report.



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## RETAIL/FOOD SERVICE MEMBER BENEFITS

Reach more meat packers and processors. Become a Retail/Food Service member of the Canadian Meat Council and take advantage of these great benefits:

- **Unlimited access** to our Members Only section:
  - › Membership Directory – Instantly communicate with our Regular and Associate members;
  - › Publications – Access hundreds of fact sheets and presentation materials from past events.
- Opportunities to reach our Regular members face-to-face and perform product demonstrations at highly anticipated **networking opportunities**, including our:
  - › Annual Conference;
  - › Technical Symposium;
  - › Information Sessions & Workshops; and
  - › Annual Fishing Derby and Golf Tournaments.
- **Discounts:**
  - › Get our member rate on registration for our renowned conferences and symposia (save over 25%);
  - › Get the member rate at education events hosted by the North American Meat Institute;
  - › Complimentary membership with the Canadian Meat Science Association and eligibility for membership with Canada Pork International.
- **Engagement opportunities:**
  - › Representation at our Annual General Meeting (non-voting);
  - › Ability to participate on Board mandated Committees such as the Technical Committee; and
  - › Opportunity to participate in social events.
- **Communication:**
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## **Membership Rate Card 2016**

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The membership of the Canadian Meat Council falls into three distinct categories.

### **A. Regular Member**

They are meat packers and processors operating plants registered under Canada's *Meat Inspection Act* and *Meat Inspection Regulations, 1990* or an equivalent federal legislation of a foreign government recognized by Canada.

The annual membership fee is based on a formula involving the number of all employees in a company, including production, administration, sales, etc.

Annual fees are \$35 per employee. The minimum is \$3,675 if there are fewer than 106 employees. The maximum annual fee is \$96,825.

Regular member fees are invoiced quarterly.

### **B. Associate Member**

A firm that supplies goods and services to the regular members such as ingredients, casings, packaging, equipment, trading services, sanitation supplies, consultants and financial institutions.

The associate member annual fee is \$3,675 per firm, invoiced quarterly.

### **C. Retail/Food Service Member**

A firm with significant business interest in the operation of a retail or food service business that sells meat products produced at a Regular member's facility.

The retail/food service member annual fee is \$3,675 per firm, invoiced quarterly.

**Please note that all membership fees are in Canadian currency. We will accept US currency equivalent also.**



CANADIAN MEAT COUNCIL  
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Preferred language for correspondence:

- English  French
 Both English and French

REGULAR MEMBERSHIP APPLICATION

- 1. Company Name:
2. Doing Business As (if other than company name):
3. Company President:
4. Founding Year:

5. Corporate Headquarters Address:
Address:
Province:
Postal Code:
Tel:
Fax:
Website:

6. Main Contact to receive CMC mailings and membership fee invoices:
Name:
Title:
Address:
City:
Province:
Postal Code:
Tel:
Fax:
E-mail:

7. List establishments engaged in livestock slaughter and/or meat processing as major activity, including owned subsidiaries.

Table with 5 columns: ESTABLISHMENT NUMBER(S), LOCATION, TOTAL NUMBER OF EMPLOYEES, PLANT PRODUCTION EMPLOYEES (incl. contract employees), NUMBER OF MEAT INSPECTORS

- 8. Details of Operations:
a. Livestock slaughter
b. Full range of slaughter & processing
c. Processing meat only
d. Other (Please specify):

9. Canadian Meat Council members are eligible for membership with Canada Pork International.
Would you also like to make an application for Canada Pork International?
If yes, in which category?

Please return form, along with \$1000 CDN deposit cheque, to:

Canadian Meat Council
220 Laurier Ave West, Suite 930, Ottawa, ON K1P 5Z9
T: 613-729-3911; F: 613-729-4997; E: info@cmc-cvc.com

OR you may provide credit card information below:

Name:
CC #:
Exp:
Signature:

The cheque is required for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues. The cheque will be returned should the application be rejected.

The undersigned, as an authorized representative of a firm operating an establishment under the Canadian Meat Inspection Act, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.

Name:
Title:
Signature:
Date:



CANADIAN MEAT COUNCIL  
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Preferred language for correspondence:

English  French

Both English and French

# ASSOCIATE MEMBERSHIP APPLICATION

1. Company Name: \_\_\_\_\_

2. Doing Business As (if other than company name): \_\_\_\_\_

3. Company President: \_\_\_\_\_ 4. Founding Year: \_\_\_\_\_

5. Corporate Headquarters Address: Address: \_\_\_\_\_ City: \_\_\_\_\_  
Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Tel: \_\_\_\_\_ Fax: \_\_\_\_\_  
Website: \_\_\_\_\_

6. Main Contact to receive the Canadian Meat Council mailings and membership fee invoices:

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Address: \_\_\_\_\_  
City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Tel: \_\_\_\_\_  
Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

7. Indicate the category under which you (person/partnership/co-operative/corporate firm) are applying:

**Associate/meat member:** does not qualify for regular membership but operates establishments registered under Canada's *Meat Inspection Act* wherein meat is prepared and/or processed for human consumption, the operation of said establishments being secondary to significant business interests such as the production of meat animals, the sale of meat and/or meat products through affiliated retail stores and/or food service establishments.

**Associate/rendering member:** operates one or more approved rendering plants under Canada's *Meat Inspection Act*.

**Associate/foreign member:** operates one or more establishments under the authority of meat inspection legislation of a foreign government which is equivalent to Canada's *Meat Inspection Act*, but who does not operate an establishment in Canada.

**Associate/supplier member:** provides goods and/or services to the meat processing industry.

8. Details of Operations:

Equipment  Ingredients  Packaging  Processing  Research&Development  Sanitation  
 ServiceProvider  Storage  Trading  Rendering  Other (*specify*): \_\_\_\_\_

9. Briefly describe goods and/or services provided. The company description listed below is to be published on the Canadian Meat Council website ([www.cmc-cvc.com](http://www.cmc-cvc.com)). \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

10. List four Canadian meat processors with whom you presently do business:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

11. Associate Members of the Canadian Meat Council who are involved in trade are also eligible for membership with **Canada Pork International**.

Would you also like to make an application for Canada Pork International?  Yes  No

**Please return form, along with \$1000 CDN deposit cheque, to**

Canadian Meat Council

220 Laurier Ave West, Suite 930, Ottawa, ON K1P 5Z9

T: 613-729-3911; F: 613-729-4997; E: [info@cmc-cvc.com](mailto:info@cmc-cvc.com)

**OR you may provide credit card information below:**

Name: \_\_\_\_\_ CC

#: \_\_\_\_\_ Exp: \_\_\_\_\_ Signature

*The cheque is required for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues. The cheque will be returned should the application be rejected.*

*The undersigned, as an authorized representative of a firm supplying goods and services to the Canadian meat processing industry, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.*

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_



Preferred language for correspondence:

English  French

Both English and French

## RETAIL/FOOD SERVICE MEMBERSHIP APPLICATION

1. Company Name: \_\_\_\_\_

2. Doing Business As (if other than company name): \_\_\_\_\_

3. Company President: \_\_\_\_\_ 4. Founding Year: \_\_\_\_\_

5. Corporate Headquarters Address: Address: \_\_\_\_\_ City: \_\_\_\_\_

Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Website: \_\_\_\_\_

6. Main Contact to receive the Canadian Meat Council mailings and membership fee invoices:

Name: \_\_\_\_\_ Title: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_ Tel: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

7. Briefly describe goods and/or services provided. The company description listed below is to be published on the Canadian Meat Council website ([www.cmc-cvc.com](http://www.cmc-cvc.com)). \_\_\_\_\_

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8. List four Canadian meat processors with whom you presently do business:

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*The undersigned, as an authorized representative of a retail/food service company providing services to the Canadian meat processing industry, hereby makes application for membership in the Canadian Meat Council and certifies the above information to be true and accurate. Information is for use by Council office only.*

Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Date: \_\_\_\_\_

**Please return form, along with \$1000 CDN deposit cheque, to:**

Canadian Meat Council

220 Laurier Ave West, Suite 930, Ottawa, ON K1P 5Z9

T: 613-729-3911; F: 613-729-4997; E: [info@cmc-cvc.com](mailto:info@cmc-cvc.com)

**OR you may provide credit card information below:**

Name: \_\_\_\_\_

CC #: \_\_\_\_\_ Exp: \_\_\_\_\_

Signature: \_\_\_\_\_

*The cheque is required for our Board of Directors to process your application. Only upon acceptance of the application will the payment be processed and considered a deposit on your membership dues. The cheque will be returned should the application be rejected.*



**CANADA PORK INTERNATIONAL**  
**CANADA PORC INTERNATIONAL**

### **Who we are...**

Established in 1991, Canada Pork International is the export promotion agency of the Canadian pork industry. It is a joint initiative of the Canadian Meat Council, representing the pork packers and trading companies, and of the Canadian Pork Council, which is the national hog producer organization. The Canadian pork industry is committed to customer satisfaction and a desire to diversify and expand export markets through Canada Pork International which has been specifically established to:

- provide foreign customers with information on Canadian pork products and on the Canadian pork industry;
- work with the Canadian Government and our trading partners to resolve specific foreign market access issues impacting on Canadian pork exports;
- develop, coordinate and implement the generic international promotional efforts of the Canadian pork industry; and
- keep the Canadian industry apprised of changes taking place in export markets.

Accordingly, the activities of Canada Pork International are primarily focused on organizing promotional activities in our priority markets, developing promotional material, investigating and reporting on export market opportunities and finally, but not least, on informing our foreign customers on the availability of Canadian pork products and on potential suppliers.

### **The benefits of membership...**

- \* Attend Canada Pork International activities abroad and benefit from financial assistance to participate in fairs and seminars.
  - \* Financial assistance for travel (incoming and outgoing missions).
- \* Be listed in the Canada Pork Directory which is used as the official directory for Canadian pork exporters.
  - \* Receive the monthly newsletter.
- \* Receive monthly pork export statistics in addition to the provincial export statistics every six months.
  - \* Receive trade leads.
  - \* Promotional materials, such as the Canadian Pork Buyer and the Pork Export Cut Chart, available to you in several languages.

<http://www.canadapork.com/en/>



## Canada Pork International Rate Card 2016

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***Please note that only Canadian Meat Council members are eligible for membership with Canada Pork International in categories A, B and C.***

Canada Pork International membership is separated into four distinct categories.

### **A. Fresh, Chilled and Frozen Pork Packers**

Pork meat packers operating plants registered under Canada's *Meat Inspection Act* and *Meat Inspection Regulations, 1990* and members of the Canadian Meat Council.

The annual membership fee is based on the number of pigs slaughtered per year at 1.4 cents per hog slaughtered up to a maximum of \$52,000. The minimum annual fee is \$6,000.

### **B. Pork Processors**

Pork meat processors operating plants registered under the Canada's *Meat Inspection Act* and *Meat Inspection Regulations, 1990* and members of the Canadian Meat Council.

Annual fee is \$6,000.

### **C. Trading Companies**

Pork meat trading companies that are members of the Canadian Meat Council.

Annual fee is \$7,500.

***Companies eligible for membership in categories A, B and C are invoiced annually in April by the Canadian Meat Council. All cheques are payable to the Canadian Meat Council.***

### **D. Allied and Associate Members**

Canadian hog marketing agencies, allied government and allied associate members are invoiced directly by Canada Pork International. ***The members of this category are not required to also hold membership with the Canadian Meat Council.*** Annual fee is \$1,500.